

## Elliott Equipment Company Chooses Beacon Funding for Financing Partnership

**Northbrook, IL., November 18, 2019** — Beacon Funding, a leader in commercial vehicle financing, is pleased to announce its partnership with Elliott Equipment Company, providing "Built for You" financing answers for new or used Elliott equipment.

"Elliott has a reputation for producing rugged, durable equipment that helps operators complete jobs safely and efficiently. Beacon Funding is excited to help businesses acquire high-quality Elliott equipment with competitive, flexible, and convenient financing programs. Our goal is simple. Provide the opportunity for more businesses to get a piece of equipment, with the industry's best warranty, that will allow them to increase profits and grow their business. Elliott checks all of those boxes." Said Toby McDonough, President of Beacon Funding.

Beacon Funding's Elliott Financing program provides competitive financing for businesses that are making an investment in Elliott equipment. The program offers up to 100% equipment financing so businesses can maintain ample liquidity to stay healthy and withstand unforeseen working capital challenges. By partnering with Beacon, Elliott can provide new, established credit and challenged credit customers with a monthly payment solution to move their business forward with a new or used Elliott.

"Here at Elliott, we strive to provide our customers innovative solutions to solve their toughest work challenges. That is why we have decided to partner with Beacon Funding. We have been working with Bob Dubow and Beacon Funding for many years on providing financial solutions for our customers. They are aggressive, understand the industry, and will work tirelessly to provide you the best solution for your company." Said Tom Vatter, Vice President, Sales & Marketing at Elliott Equipment Company.

Beacon Funding provides fast and friendly financing answers with a consultative approach and a willingness to listen and work for a "Built for You" financing solution.

"After having helped many business owners, in many different credit situations, acquire Elliott Equipment over the past 10+ years; we are thrilled to become Elliott's preferred financing partner. One of the most rewarding aspects of my job is hearing how happy business owners are to have acquired their first Elliott! We are more than ready to provide approvals that fit customer needs because Elliott equipment has strong resale values; we can make dreams of owning an Elliott come true sooner rather than later." Said Bob Dubow, Vice President - Business Development at Beacon Funding Corporation.

For the latest Beacon Funding news, go to blog.beaconfunding.com. For information regarding Beacon's financing and leasing programs, visit <u>www.beaconfunding.com</u>.

## ABOUT BEACON FUNDING CORPORATION

For 29 years, Beacon Funding Corporation has been providing equipment financing solutions to all types of organizations and businesses throughout a variety of industries in the United States. Beacon Funding focuses on being a specialist in the select markets it serves. As a result, Beacon differentiates itself by

offering start-up and existing business clients a wider range of equipment leasing and financing options. For more information, please visit <u>www.beaconfunding.com</u>.

## ABOUT ELLIOT EQUIPMENT COMPANY

Since 1948, Elliott Equipment Company has been building an impeccable reputation that, like their equipment, has stood the test of time. Their continuous pursuit of quality and performance demands their adherence to a specific mission and core set of values. For more information, visit <u>https://elliottequip.com/</u>.

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