

## Beacon Funding Opens West Loop Call Center, Hires Inside Sales Center Director

**Chicago, IL, December 7, 2016**—Beacon Funding Corporation, a national leader in equipment financing, recently opened a new office in Chicago’s West Loop, neighboring Google’s new Midwest headquarters and the site of McDonald’s future campus. The new location comes just in time to welcome Beacon’s new Inside Sales Center Director, Christopher Trempe.

“Our new state-of-the-art Inside Sales Call Center in the West Loop of Chicago allows for Beacon to continue growing while attracting top new talent in one of the most attractive labor markets in the country,” said CEO Sam Oliva. “I couldn’t be happier with our new office location and the opportunities that lie ahead.”

Joining the growing Beacon team is experienced sales leader, Chris Trempe. As the Inside Sales Center Director, Trempe will focus his efforts on improving the already excellent team of sales consultants.

“I look forward to building a strong foundational structure to embody the culture that makes Beacon such a wonderful place to work,” said Trempe. “I’ll utilize the skills and experiences I have gained in my past to push the limits of what can be achieved, and I intend to truly help Beacon go to the ‘next level’. I am confident and extremely excited about what we are going to achieve together.”

The 720 Randolph St. office officially opened its doors in the late summer of 2016 after extensive planning and will act as the company’s main call center. Seven employees currently work out of the West Loop office which is outfitted to hold 26. With a director in place and recruiting efforts underway, the space will be needed to accommodate the company’s plans for expansion. With a majority of small businesses using some sort of financing, demand for fast and flexible equipment financing options has increased.

“This new office comes at the perfect time for Beacon. We have a recent influx of new sales consultants joining our team, and 720 Randolph offers a place for them to learn, grow, and work together to provide great customer service,” said VP of Sales & Marketing Toby McDonough. “This office ensures that we’ll be able to help as many small businesses as possible get the equipment financing they need.”

Beacon continues to seek out talented sales representatives and management personnel to meet the demands of an ever-growing customer base. The new location not only provides room for new employees, but also acts as a major draw.

Beacon’s office opens at a time of extreme interest in the area. Young professionals and new families are looking to the neighborhood as a place to live and work. In addition to becoming a business hub, the West Loop is also seeing an increase in restaurants and retail.

“The West Loop has exploded in recent years while becoming one of the hottest real estate and restaurant areas in the U.S. It’s amazing to think that you can walk out our front door and find over 100 restaurants within a six block radius,” continued Oliva.

The West Loop, while once only known for its industrial offerings, is now an explosion of creativity, culture, and fun. Residents are being drawn in from across the city to enjoy the trendy neighborhood, unblocked views, and booming job market. Most recently, Google brought in over 1,000 employees, and by 2018 McDonald's will have opened their full-city-block sized property formerly owned by Harpo Studios and equipped to hold 2,000 corporate employees.

Beacon's new office is just a few blocks from all major forms of public transportation and is surrounded by popular restaurants, shops, and entertainment. To find out how to join a growing company and work in one of the trendiest Chicago neighborhoods, visit [careers.beaconfunding.com](http://careers.beaconfunding.com)

For the latest Beacon Funding news, [follow us on Twitter](#). For information regarding Beacon's financing and leasing programs, visit [www.beaconfunding.com](http://www.beaconfunding.com).

#### **ABOUT BEACON FUNDING CORPORATION**

For 26 years, Beacon Funding Corporation has been providing equipment financing solutions to all types of organizations and businesses throughout a variety of industries in the United States and Canada. Beacon Funding focuses on being a specialist in the select markets it serves. As a result, Beacon differentiates itself by offering start-up and existing business clients a wider range of equipment leasing and financing options. For more information, please visit [www.beaconfunding.com](http://www.beaconfunding.com).

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